

AVAO life ~ Whole Food Nutrition & Skin Care							
3 x 4 Team Matrix							
\$20 One Time Set Up Fee							
No Sponsoring Required To Earn Commissions on First 2 Levels							
Must Sponsor 1 Active Distributor To Earn on Level 3							
Must Sponsor 2 Active Distributors To Earn on Level 4							
Bonus 1 ~ \$5 For A New Referral							
Bonus 2 ~ 3 or more Referrals Receive 5% Team Sales							
Bonus 3 ~ Full Team Matrix Qualifies For A New Store!							
Payout up to 55% with 3 Personally Sponsored							
	Sponsor	Team	Volume	Team Sales	% Paid	Amount	Total
L1		3	30	\$ 30	5%	\$ 1.50	\$ 1.50
L2		9	90	\$ 90	10%	\$ 9.00	\$ 10.50
L3	1	27	81	\$ 270	15%	\$ 40.50	\$ 51.00
L4	2	81	243	\$ 810	20%	\$ 162.00	\$ 213.00
<b>Totals</b>	<b>3</b>	<b>120</b>					<b>\$ 276.00</b>
<b>Bonus 1</b>	<b>3</b>			\$ 5		\$ 15.00	
<b>Bonus 2</b>	<b>3</b>	<b>120</b>		\$ 1,205	<b>5.00%</b>	\$ 60.25	\$ 351.25
<b>Bonus 3</b>	<b>Now</b>	<b>Qualified</b>	<b>To</b>	<b>Open</b>	<b>A</b>	<b>New</b>	<b>Store!</b>

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	Sponsor	Team	Volume	Team Sales	% Paid	Amount	Total
L1		3	90	\$ 90	5%	\$ 4.50	\$ 4.50
L2		9	270	\$ 270	10%	\$ 27.00	\$ 31.50
L3	1	27	810	\$ 810	15%	\$ 121.50	\$ 153.00
L4	2	81	2,430	\$ 2,430	20%	\$ 486.00	\$ 639.00
<b>Totals</b>	<b>3</b>	<b>120</b>					<b>\$ 828.00</b>
<b>Bonus 1</b>	<b>3</b>			\$ 5		\$ 15.00	
<b>Bonus 2</b>	<b>3</b>	<b>120</b>		\$ 3,600	<b>5.00%</b>	\$ 180.00	\$ 1,023.00
<b>Bonus 3</b>	<b>Now</b>	<b>Qualified</b>	<b>To</b>	<b>Open</b>	<b>A</b>	<b>New</b>	<b>Store!</b>

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Payout up to 55% with 3 Personally Sponsored							
	Sponsor	Team	Volume	Team Sales	% Paid	Amount	Total
L1		3	150	\$ 150	5%	\$ 7.50	\$ 7.50
L2		9	450	\$ 450	10%	\$ 45.00	\$ 52.50
L3	1	27	1,350	\$ 1,350	15%	\$ 202.50	\$ 255.00
L4	2	81	4,050	\$ 4,050	20%	\$ 810.00	\$ 1,065.00
<b>Totals</b>	<b>3</b>	<b>120</b>					<b>\$ 1,380.00</b>
<b>Bonus 1</b>	<b>3</b>			\$ 5		\$ 15.00	
<b>Bonus 2</b>	<b>3</b>			\$ 6,000	<b>5.00%</b>	\$ 300.00	\$ 1,695.00
<b>Bonus 3</b>	<b>Now</b>	<b>Qualified</b>	<b>To</b>	<b>Open</b>	<b>A</b>	<b>New</b>	<b>Store!</b>

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Payout up to 55% with 3 Personally Sponsored							
	Sponsor	Team	Volume	Team Sales	% Paid	Amount	Total
L1		3	100	\$ 300	5%	\$ 15.00	\$ 15.00
L2		9	100	\$ 900	10%	\$ 90.00	\$ 105.00
L3	1	27	100	\$ 2,700	15%	\$ 405.00	\$ 510.00
L4	2	81	100	\$ 8,100	20%	\$ 1,620.00	\$ 2,130.00
<b>Totals</b>	<b>3</b>	<b>120</b>					<b>\$ 2,760.00</b>
<b>Bonus 1</b>	<b>3</b>			\$ 5		\$ 15.00	
<b>Bonus 2</b>	<b>3</b>			\$ 12,000	<b>5.00%</b>	\$ 600.00	\$ 3,375.00
<b>Bonus 3</b>	<b>Now</b>	<b>Qualified</b>	<b>To</b>	<b>Open</b>	<b>A</b>	<b>New</b>	<b>Store!</b>

AVAO life ~ 100% Plant Based Whole Food Nutrition and Skin Care

- There is no charge to become a distributor to purchase products at wholesale and sell at retail for whatever price you determine. We will set a manufacturer suggested retail price (MSRP) as a guide for you. This will be the price listed at the website for website retail and Preferred Customer sales.
  - There is a one time \$10 set up fee for each new store.
  - There are no sponsoring requirements to share in the Team Sales Commissions for the first 2 generations of Team Sales.
  - To qualify for the 3rd generation of commissions you must sponsor 1 active distributor.
  - To qualify for 4th generation of commissions you must sponsor 2 active distributors.
  - Sponsor 3 active distributors to receive a 5% Bonus on Team sales!
  - You must have a minimum \$10 purchase or retail sale to qualify for commission earnings in a month.
  - You must have a minimum \$10 purchase within a 90 day period to maintain your position in the Team Matrix.
  - If you are dropped from the system you can join again. You will need to use a different username.
  - Every customer and distributor will be identified by an ID number. (Start company with 100?)
  - Distributors can choose their username and it can be changed if desired on their own.
  - Only 1 store allowed per person until they qualify for another store. Each new store will have the distributor ID followed by a dash and then a number to indicate the number of stores they have.
  - For example if your ID number is 634-1, this indicates you have 1 store. When you get a second store the ID number associated with that store will be 634-2. Third store would be 634-3.
  - A separate Tax ID number is required for each person who elects to become a distributor to operate their own store.
  - Distributors are independent contractors and are responsible for being in compliance with all local, state and national governing agencies.
  - When a distributor earns \$600 in a calendar year, they will receive a 1099 form of which a copy will be sent to the IRS for US citizens.
  - Anyone can make a purchase from a Store Owner from their company replicated website at retail value.
  - They will have an option to become a Preferred Customer for a 10% discount.
  - To purchase products at wholesale they must register with the company and elect to become a Store Owner with an individual Tax ID number.
  - Shipping varies by order weight and location shipped to. (Or set price...?)
  - All retail and wholesale purchases are placed in the Team Sales Matrices for Team Sales Commissions.
  - The compensation examples illustrate if every person ordered the set amount listed. Amounts will vary.
  - There are no guarantees of how much income you can earn. It will depend on your individual and team sales business building efforts.
  - There are 3 Bonuses:
    - Bonus 1 ~ Receive \$5 for each new referral on their first month.
    - Bonus 2 ~ Sponsor 3 or more and receive an extra 5% of your Team Sales Volume.
    - Bonus 3 ~ When your current Store is full, you are automatically given a new store in the first available position under you, or you can elect where you would like it to go somewhere under the 4th level of the qualifying store.
  - There is no limit to the number of stores you can open. (Or shall we limit it to 10?)
  - Matrix builds level by level, leg by leg.
  - Commission will be applied for commission disbursements.
  - Purchases must be made via a Visa, Mastercard, American Express or Discover credit or debit card.
  - Commissions earnings will be paid either by electronic direct deposit to a US based checking account or through a PayPal or AlertPay account. There is a \$3 fee to receive commissions.
- Each new store you are required to make a minimum purchase of an additional \$10 on the next subsequent store to qualify for shared commissions from team sales.
- Store #1 Requires a minimum of \$10 in distributor purchases or retail sales to qualify for team sales commissions.
- Store #2 Requires a minimum purchase or retail sales in any combination of \$20 to qualify for team sales commissions.
- Store #3 Requires a minimum purchase or retail sales in any combination of \$30 to qualify for team sales commissions.
- Store #4 Requires a minimum purchase or retail sales in any combination of \$40 to qualify for team sales commissions.
- Store #5 Requires a minimum purchase or retail sales in any combination of \$50 to qualify for team sales commissions.
- Store #6 Requires a minimum purchase or retail sales in any combination of \$60 to qualify for team sales commissions.
- Store #7 Requires a minimum purchase or retail sales in any combination of \$70 to qualify for team sales commissions.
- Store #8 Requires a minimum purchase or retail sales in any combination of \$80 to qualify for team sales commissions.
- Store #9 Requires a minimum purchase or retail sales in any combination of \$90 to qualify for team sales commissions.
- Store #10 Requires a minimum purchase or retail sales in any combination of \$100 to qualify for team sales commissions.
- All Stores beyond this point require a minimum \$100 purchase to qualify for Team Sales Commissions.

**3 x 4 Team Matrix**

**\$10 One Time Set Up Fee**

**No Sponsoring Required To Earn Commissions on First 2 Levels**

**Must Sponsor 1 Active Distributor To Earn on Level 3**

**Must Sponsor 2 Active Distributors To Earn on Level 4**

**Bonus 1 ~ \$5 For A New Referral**

**Bonus 2 ~ 3 or more Referrals Receive 5% Team Sales**

**Bonus 3 ~ Full Team Matrix Qualifies For A New Store!**
